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Application of a silent bid sale to improve the performance of vehicle wholesale departments..

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And Not Feel Guilty About It serves this purpose. The supplier pyramid represents the hierarchical order of the suppliers of an OEM (Original Equipment Manufacturer) - right up to the end product, i.e. the vehicle. This car manufacturer is at the top of the pyramid.

What Are Automotive Suppliers? Basics, Ranking and Examples!

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compressed margins can shift out of low gear toward accelerated wholesale profits. Leigh and his partners introduce the "Wholesale Simplified Method" and the application of a silent bid sale to improve the performance of vehicle wholesale departments.

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